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WEBINAR ACCESS INFORMATION

Registrants will receive information by e-mail regarding the call-in number and code for the Webinar

**48 Hour Cancellation
Notice for Refund**

Join Marc Gold & Associates who are nationally renowned subject matter experts for this 6-part webinar series focusing on Job Development , Customized Employment and Agency Transformation. Each webinar will be held from 10:30 a.m. until 11:30 a.m. **Each Webinar will be recorded**

Tuesday, May 22nd: Discovery as the Foundation of Planning , Presented by Dr. Teresa Callahan

This webinar will focus on the qualitative strategy of Discovery as an alternative to comparative assessment. Discovery provides the foundation for all person-centered, person-directed plans by answering the essential question, “Who is this person?” The lens of Discovery relates to the individual’s conditions for successful performance, intrinsic interests and strongest contributions. This webinar will provide an overview of the strategies of Discovery, descriptive note-taking, and development of written profile documents.

Thursday, June 14th: The Community's Calendar: Planning A Meaningful Day Outside of Work, Presented by Norciva Shumpert

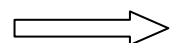
This webinar will focus on a strategy for identifying and organizing life activities to be performed outside of work that provide enjoyment, meaning and full participation in people’s lives. The Community’s Calendar is a planning process that is based on the scheduled events that are typical in one’s community that are identified as a result of Discovery. This webinar will provide an overview of the basis of the concept as well as a discussion of the structure of the planning process.

Tuesday, July 10th: Customized Employment: Assuring Access to Employment For All, Presented by Michael Callahan

This webinar will focus on the employment strategy of Customized Employment (CE) that provides a negotiated relationship between employers and job seekers with significant disabilities. CE was added as an aspect of the 2014 re-authorization of the Rehab Act in WIOA. This unique strategy offers the flexibility and features necessary to assure employment for all who want to work. This webinar will feature a presentation of the essential features of CE as well as examples of how it can meet both the needs of employers and employees with significant disabilities.

Wednesday, August 22nd: Implementing the Customized Employment Process, Presented by Melinda Mast

This webinar will focus on an overview of the components of the “Customized Process”, a set of strategies designed to result in successful employment for job seekers with significant disabilities. The process components discussed will include Discovery, Profile documents, the Customized Plan for Employment, development of a Visual Resume and Job Development. This webinar ties all components together in a succinct and understandable way and is ideal for managers, counselors, funders and family members.



Wednesday, September 12th: Job Development Representation, Presented by Abby Cooper

This webinar will focus on providing an overview for making employer contacts and negotiating a customized job description. Topics to be covered include negotiation techniques, the use of a concept portfolio to explain Customized Employment (CE) to potential employers, employer needs and benefits analysis and strategies for making successful contacts and presentations to employers. This webinar covers the final aspect of the Customized Process and is directed at job developers, rehab counselors, managers and funders of CE services.

Tuesday, December 4th: Changing Your Agency's Services to Become Person-Centered and Person Directed

This webinar will focus on how to develop a culture of person-centered and person-directed thinking with a service agency. Distinctions between “funding-centered” and “agency-centered” thinking will be offered in relation to putting the individual not only at the center of our thinking but actually having the individual direct services to be delivered. This shift is fundamental in moving toward the emerging values in the disability field.

Webinar Series
05/22/18, 06/14/18, 07/10/18, 08/22/18, 09/12/18, 12/04/18

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Organization _____ Email _____

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